aptos

Building Your Career with the Leader in Advanced Retail Solutions



Aptos and You: A Partnership for Growth

Rich engagement. Stimulating experiences. Consistent support. Outstanding rewards. These are among the core retail expectations of today's connected shoppers, and the career expectations of today's top grads.

At Aptos, we deliver all this and more.

Aptos provides **advanced Cloud solutions** to major apparel, specialty and general merchandise retailers—marquee brands you see in almost every major mall and when you're shopping online. With our **singular commerce platform**, we develop and market the systems that let retailers plan and manage merchandise efficiently in all channels, and enable their customers to enjoy **seamless experiences** through all shopping journeys—to continually drive loyalty, profitability and growth.

We also provide **exceptional opportunities** for technology and business graduates with the skills to make this happen and the ambition to excel. We're typically seeking top talent in a wide range of positions, including:

- Software design
- Software development
- Professional services
- Product and project management
- Business analytics
- Technical support
- Sales and business development

As a member of the Aptos team, you'll be involved with sophisticated end-to-end solutions designed to meet the rapidly evolving needs of today's retailers and their customers with the power of:

- **One Customer:** CRM and Clienteling that enable consolidated, 360-degree profiles; highly personalized relationships; and consistent and profitable offers, enterprise-wide.
- **One Interaction:** POS, Mobile POS and Digital Commerce that streamline shopping journeys and ensure that every customer is recognized, empowered and rewarded.
- **One Order:** Enterprise Order Management that supports full inventory visibility, endless aisle shopping, and centralized management of every order in every channel.
- **One Product:** Merchandising, Planning and Assortment Planning that integrate processes and leverage advanced analytics to bring unique brand visions to life.
- **One Truth:** Audit and Operations Management that ensures every retail system is supported by validated, accurate, consistent and timely data.
- **One View of the Enterprise:** Role-based, actionable analytics that identify the right action at the right time for optimal, strategic decisions.

In return, we offer you the chance to work with the very best professionals and resources in our industry, and the direction to help you get from where you are to exactly where you want to be.

At Aptos, we've leveraged more than **40 years of best practices** to stand apart from our competitors and build a clear path to success. Join us, from our offices in Atlanta, Columbus, Newburgh, Montreal and other locations, and let us help you build yours.

Aptos has a well-articulated technology architecture road map starting with Web services for integration, business logic encapsulated in shared microservices, and continuous integration and upgradability configurable through feature toggles.

- Leslie Hand, Vice-President, IDC Retail Insights

The people are very talented and focused on working together to solve problems, drive success and ensure customer satisfaction. The work-life balance is top-notch, with flexible work options in many departments / roles.

- Aptos Senior Software Developer, Atlanta









Enabling Success for our Clients—and You!

Aptos is focused on **engaging customers differently**. As our central brand position, it's a promise to go above and beyond what other companies accept as their tried and true. It's a promise to work closely and consistently with our clients not merely as vendors but as highly collaborative long-term **partners** in relationships built on tangible value and trust. It's a promise to help develop their businesses by deeply understanding how they work, what sets them apart and what they want to accomplish, and by enabling them to **unify complex omni-channel environments**, streamline their operations, and eliminate friction at all customer touchpoints.

Our **distinctive approach** presents Aptos employees with equally distinctive opportunities to address some of the most critical challenges faced by today's retailers as they transition to highly customer-centric business models, supported by a wide range of **innovative and emerging technologies**.

Together, we will continue to deliver and extend these advantages to our **500 leading retail brands**—national and international companies that specialize in everything from apparel, footwear, jewelry and cosmetics to hard goods, sporting goods and furniture—to drive their growth and yours.

> *We selected Aptos retail solutions in the cloud to support our omni-channel retailing vison and strengthen our customer engagement. We were very impressed by the strength of the Aptos cloud solution, its strong partnership based approach to work with retailers, and the company's tireless focus on helping clients improve the consumer experience.*
>
> *- Dave Harris, Vice President of Information Technology, The Yankee Candle Company*

Aptos is a unique business and shows great consideration for its cultural fit to its customers, in addition to the great vision and full range of offered software products.

- Aleksey Osintsev, Senior ERP and Financials Analyst, Technology Evaluation Centers

A Distinctive Culture, an Outstanding Work Environment

Just as we approach our client relationships differently, we also cultivate a unique approach to our relationships at work, and to the environments we provide for every member of our team.

Our offices in Atlanta, Montreal, Newburgh and Columbus are **bright, modern, open facilities** designed to foster collaboration. And as part of the Aptos family, you will be supported by the **state-of-the-art resources** you need to excel in your role. This includes ongoing access to training and **professional development opportunities**, such as the extensive collection of courses we provide online through our **Aptos Learning Center**.

But what really sets us apart from our competitors, and likely from any other workplace you have been involved with, is the culture we actively promote throughout the company, based on what we call The Aptos Way. It's about working with a **pioneering spirit,** to solve problems with critical insights and the belief that there is always a better way. It's about building a real **community** through teamwork and collaboration. And it's about **authenticity**—always working openly, honestly and with no hidden agendas.

The Aptos Way is also about **philanthropy**. Our commitment to success extends beyond the bottom line and into the global community. We actively support RetailROI—the Retail Orphan Initiative—which has raised millions of dollars to help children in need around the world. Our colleagues travel with the organization to contribute to their projects first hand. And we share the incredible stories of the people we serve through our Commerce of Caring podcasts, at commerceofcaring.org.



COMMERCE of CARING
Presented by aptos

Retail Orphan Initiative
Helping Vulnerable Children Worldwide
www.RetailROI.org





Successful strategy starts each day with a breakfast of healthy culture, and you sum up the situation at Aptos. Its culture of pioneering spirit, community, and authenticity is fueling on-target execution.

- Leslie Hand, Vice-President, IDC Retail Insights



I've never worked around so many hard working, intelligent people. It is a fun place to work and the company provides nice amenities and surroundings. Salary is very competitive and there is an annual bonus plan…good benefits… plenty of room for advancement.

- Aptos Senior Software Developer, Atlanta

We're on the Move! What About You?

Review our open positions at aptos.com/company/careers, learn more about our company at aptos.com, or contact us anytime at one of the offices listed below. We look forward to speaking with you, and to explaining more about what we offer—and why choosing a career at Aptos may be one of the smartest moves you'll ever make.

United States
Aptos, Inc.
945 East Paces Ferry Road
Suite 2500
Atlanta, GA
30326 USA
+1.866.493.7037

400 Venture Drive
Lewis Center, OH
43035 USA
+1.614.840.1400

15 Governor Drive
Newburgh, NY
12550 USA
+1.845.567.1234

Canada
Aptos Canada Inc.
9300 Trans-Canada Hwy
Suite 300
Saint-Laurent, QC
H4S 1K5 Canada
+1.514.426.0822

Mexico
Aptos Mexico
Ricardo Margain Zozaya 575
Suite 5642
Corporativo Santa Engracia
San Pedro Garza García, N.L.
66267 Mexico
+52.81.1551.7100

Aptos UK
Aptos UK & EMEA
Marlow International
Parkway, Marlow
SL7 1YL UK
+44 (0)1628 362252

Sandwell Business Centre
4th Floor, 1 Providence Place
West Bromwich, B70 8SZ UK
+44 (0)8708 506880

1.866.880.4200

info@aptos.com

www.aptos.com

linkedin.com/company/aptos-retail

twitter.com/aptos_retail

facebook.com/AptosRetail

Aptos is 100% focused on shaping and enabling the future of retailing—while helping to build great futures for our colleagues. We're a company that has developed through retail's past, understands where retailers and their customers are today, and knows exactly where they are heading. We're grounded in the success we have helped deliver to more than 500 leading brands, and are driving forward by applying innovative thinking and advanced technologies to anticipate and meet their evolving needs. And with all of this, we're growing fast, through sales, acquisitions and the addition of new talent at all levels.

If this sounds like your kind of opportunity, and if you have what it takes to excel with the industry's best, we invite you to join the ride. Or at least the conversation.

> *The winning streak Aptos has been on… forms a strong foundation for the company, being ranked number one in POS market share, possessing a tier-one client list that generated $532 billion in revenue last year, [and] achieving 528% in year-over-year cloud solution growth.*
>
> *- Joe Skorupa, Editorial Director, RIS News*

> *…if you believe that great things can be accomplished when a group of people is committed to each other and working together toward the same goal, then you better keep an eye on this company.*
>
> *- Nikki Baird, Managing Partner, RSR Research*

aptos® Engaging Customers Differently.

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